

DRAFT DETERMINATION RESEARCH 2024

Summary report – United Utilities

Prepared for Consumer Council for Water and Ofwat Prepared by Impact Research

October 2024



United Utilities: key points...

Household finances

14% of billpayers struggled to pay at least one household bill in the past year, either most of the time or all the time.

17% billpayers currently find it 17% find their current water bill quite or very difficult to manage difficult to afford; this increases their finances.

Looking to 2030, **35% of** billpayers think their household finances will get worse by then and 31% better.

Water bill affordability

45% find their current water bill easy to afford; this falls to 26% for the proposed bill from 2025-2030.

to 38% for the proposed bill.

United Utilities billpayers who would not find the proposed bills easy to afford were asked what they would do to help pay for the increase in their water bills. Most would spend less on non-essentials (60%) or use less water (42%)

Acceptability of investments

78% find the investments acceptable, with the most commonly cited reasons being that the proposals focus on the right services (47%) and support for the longer term (36%).

However, when billpayers consider the proposed bill changes, acceptability goes down from 78% to 60%.



RESEARCH OBJECTIVES

The primary purpose of the research was to gauge the opinions of water companies' customers about Ofwat's Draft Determinations, published in July 2024.

THE RESEARCH AIMS TO DETERMINE:

- Affordability of current household water bills and proposed 2025 2030 bills.
- Acceptability of proposed service levels and investments and determine which investment areas are more important to customers.
- Where views in the nations of England and Wales are different to the total combined view across England and Wales.
- Identification of water companies which are outliers from the total combined view across England and Wales.
- Additionally, this research aims to compare these Draft Determination results to the Business Plan research conducted by each water company as set out in the Affordability and Accessibility research guidance.



RESEARCH & METHODOLOGY OVERVIEW

500 United Utilities customers were interviewed;

RESEARCH TYPE: An online quantitative survey with an option to participate through a paper questionnaire.

TARGET: A representative sample of United Utilities billpayers (who are at least jointly responsible) aged 18+. Participants

must have been customers of United Utilities and be aware of who their supplier is. Industry exclusion was applied.

Data were weighted to reflect the population of the United Utilities customer base.

SAMPLE SOURCE SPLIT: The sample was drawn from two sources: online panels managed by Prodege and customer databases from United

Utilities.

SAMPLING METHOD: Online panel participants were invited via email invite. The customer database was contacted through

'push-to-web' approach – either emails or postal letters with a survey 'push-to-web' link.

SAMPLE MODE SPLIT: 374 through the online panel, 121 push-to-the web through an email invite, 5 push-to-the web through postal

letter invite, 0 postal.

QUESTIONNAIRE: 15 minutes long on average, available in English. The questionnaire was tested before the main launch through

cognitive interviews and a pilot survey to ensure clarity, relevance, and effectiveness in capturing accurate

responses from participants.

FIELDWORK: Data was collected from 1st August 2024 to 26th September 2024.

QUESTIONNAIRE APPROACH

Billpayers were initially asked about their **financial situation** and the **affordability of the current bill**.

Then, they were presented with the **proposed bill**, including water & sewerage charges and inflation and asked about affordability based on these changes.

Billpayers were then informed about United Utilities's **performance and investment plans** before being asked about the **acceptability of the proposals**.

Acceptability was then sought again, with a reminder of the proposed bill changes linked to the investment plans.



SUMMARY OF METHODOLOGY

A quantitative approach was adopted, the majority of interviews conducted via an online survey.

Online panelists or water company customers were invited to participate through an email invite or letter with a link to the online survey. Customers of water companies were given the option to ask for a paper postal questionnaire to include those digitally disadvantaged. Data were weighted to match the customer profile of United Utilities to match the 2021 census

Additional analysis found that there was a difference in responses from the online panel sample and the push-to-web sample around the affordability of bills, over and above variations in demographics. The general effect of push-to-web vs. panel was to lower the proportion of customers saying that paying their bill was 'easy'.* We therefore applied a further level of weighting to adjust the proportion of survey mode (panel vs. push-to-web) within each company, to

• All reported base sizes are unweighted; all % reported are weighted.

profile for gender, age and socio-economic group (SEG).

• Significance testing (on a 95% confidence level) has been applied to compare vs. the total figure for England and Wales (i.e. all water companies) combined.

approximate as closely as possible the mix of these two modes over the whole sample.

- The margin of error e.g., 50%: England +/-1.1%, Wales +/- 3.1%, water company +/- 4.4% (assuming base of 500).
- Key scale questions, e.g., affordability, have been netted for simplicity. E.g., very easy & quite easy have been combined into NET easy.
- When referring 'water bills', it includes sewerage charges as well.
- When referring to Total, this means England and Wales combined.





SUMMARY OF RESULTS – FINANCIAL SITUATION

Before asking about their current and then proposed bills' affordability, respondents were asked how they felt about their household finances and how well these were going.

14% of United Utilities billpayers struggled to pay at least one household bill in the past year, either most of the time or all the time.

17% of United Utilities billpayers currently find it 'quite or very difficult' to manage their finances. Looking to 2030, 35% of billpayers think their household finances will get worse by then and 31% better.

COST OF LIVING	TOP 2 / BOTTOM 2 NET %	PROPORTION FOR UNITED UTILITIES	RANGE FOR ALL WATER COMPANIES (ENGLAND AND WALES)	AVERAGE PERCENTAGE FOR ALL WATER COMPANIES (ENGLAND AND WALES)	AVERAGE PERCENTAGE FOR ENGLAND
STRUGGLE TO PAY AT LEAST ONE HOUSEHOLD BILL	Rarely or Never	59%	51% - 66%	57%	57%
	All or most of the time	14%	11% - 20%	16%	15%
CURRENT FINANCIAL SITUATION	Living comfortably or doing alright	45%	43% - 61%	47%	47%
	Finding it quite difficult or very difficult	17%	12% - 22%	18%	18%
CHANGE IN BILLPAYER FINANCIAL SITUATION BY 2030	A bit or a lot better	31%	25% - 35%	29%	29%
	A lot or a bit worse	35%	32% - 45%	36%	36%

Arrows next to the numbers mark significant differences from the Total for England and Wales, \uparrow = significantly more ψ = significantly less on a 95% confidence level.



Q1: Thinking about your household's finances over the last year, how often, if at all, have you struggled to pay at least one of your household bills? BASE: ALL (500)

Q2: Overall, how well would you say you are managing financially now? BASE: ALL (500)

Q3: Thinking about your household's financial situation over the next few years up to 2030, do you expect it to get: BASE: ALL (500)

SUMMARY OF RESULTS - AFFORDABILITY

After the introductory questions, participants were asked how easy or difficult it is to afford their current water bill.

Each billpayer was then presented with a bill profile chart including the current 2024/2025 bill and proposed annual bill changes up to 2029/2030, and the impact of inflation.

Respondents in the 'push to web' sample saw a bill profile based on their current bill; respondents in the online panel sample saw a bill profile based on the current household average bill for United Utilities customers. The bill profiles included forecast inflation.

Nearly half of United Utilities households find their current water bill easy to afford, while a sixth say it's difficult to afford. The affordability of the proposed water bill drops to 26% from the current 45%.

AFFORDABILITY	TOP 2 / BOTTOM 2 NET %	PROPORTION FOR UNITED UTILITIES	RANGE FOR ALL WATER COMPANIES (ENGLAND AND WALES)	AVERAGE PERCENTAGE FOR ALL WATER COMPANIES (TOTAL)	AVERAGE PERCENTAGE FOR ENGLAND
CURRENT WATER BILL	Easy	45%	36% - 52%	45%	45%
	Difficult	17%	13% - 22%	18%	18%
PROPOSED WATER BILL	Easy	26%	19% - 36%	26%	27%
	Difficult	38%	29% - 49%	40%	39%

Arrows next to the numbers mark significant differences from the Total for England and Wales, ↑ = significantly more ♥ = significantly less on a 95% confidence level.



SUMMARY OF RESULTS - AFFORDABILITY BY SUBGROUPS SLIDE 1

The groups that find the proposed water bill more difficult to afford are among 18-24 years old, females, non-white ethnic groups, DE social grade and/or £26,000 to £36,399 annual household income bands.

AFFORDABILITY BY SUBGROUPS		CURRENT AFFORDABILITY	CURRENT AFFORDABILITY	PROPOSED AFFORDABILITY	PROPOSED AFFORDABILITY	BASE SIZE
ROW%		NET EASY	NET DIFFICULT	NET EASY	NET DIFFICULT	ROW N
	Total	45%	17%	26%	38%	500
	18-24	39%	27%	19%	56%	34 !
	25-34	44%	23%	24%	45%	90
	35-44	40%	22%	26%	44%	89
Age groups	45-54	41%	18%	15%	37%	92
	55-64	52%	21%	35%	35%	91
	65-75	54%	6%	33%	26%	70
	75+	42%	0%	16%	27%	34 !
	Female	41%	20%	20%	45%	272
Gender	Male	50%	15%	31%	30%	227
	Non-binary / prefer not to say	0%	0%	0%	0%	1!
	AB	60%	11%	40%	32%	141
Social Grade	C1	52%	11%	28%	33%	170
	C2	46%	13%	17%	38%	81
	DE	21%	33%	14%	49%	108
	Up to £15,599 a year	27%	27%	18%	41%	71
	From £15,600 to £25,999 a year	46%	19%	23%	37%	86
	From £26,000 to £36,399 a year	39%	19%	23%	45%	106
Household income	From £36,400 to £51,999 a year	45%	16%	25%	34%	89
	From £52,000 to £72,799 a year	64%	12%	38%	39%	66
	From £72,800 and above a year	71%	4%	44%	22%	54
	Don't know or Prefer not to say	33%	16%	8%	38%	28 !
	NET: British	46%	16%	26%	37%	430
Ethnic group	NET: Other British	42%	25%	21%	41%	65
	NET: White	47%	16%	26%	37%	442
	NET: Other than White	35%	29%	23%	46%	51

SUMMARY OF RESULTS - AFFORDABILITY BY SUBGROUPS SLIDE 2

The groups that find the proposed water bill more difficult are billpayers who are finding the current financial situation difficult, have struggled to pay at least one household bill over the last year all or most of the time and/or those with medical vulnerability.

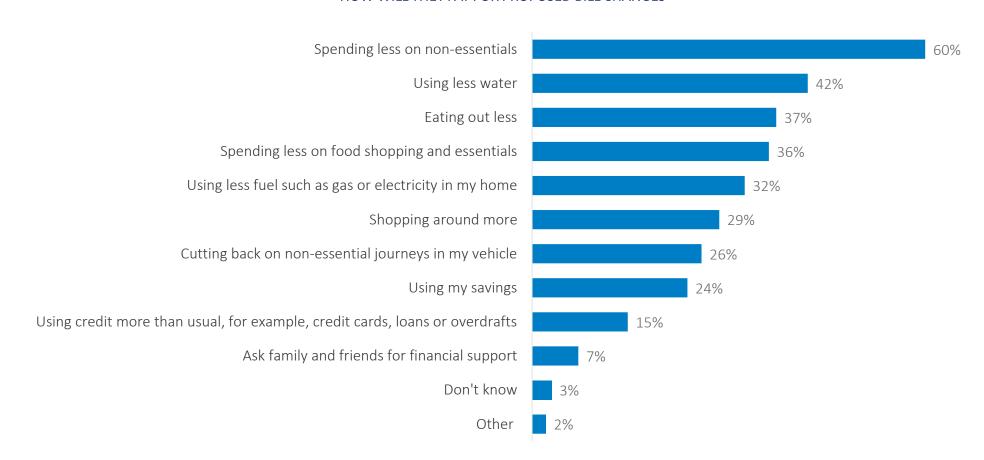
AFFORDABILITY BY SUBGROUPS		CURRENT AFFORDABILITY	CURRENT	PROPOSED	PROPOSED	BASE SIZE
7 TO THE PROPERTY OF THE PROPE			AFFORDABILITY	AFFORDABILITY	AFFORDABILITY	57.02.0122
ROW%		NET	NET	NET	NET	ROW N
110 1170		EASY	DIFFICULT	EASY	DIFFICULT	
	Total	45%	17%	26%	38%	500
	None	51%	13%	31%	32%	288
	Medical	27%	35%	11%	57%	111
Vulnerability	Communication	38%	27%	26%	43%	72
	Life Stage	49%	16%	18%	33%	67
	Other	38%	24%	18%	45%	199
	Prefer not to say	28%	0%	21%	53%	13 !
Struggled to pay at least one	Rarely or Never	65%	2%	38%	21%	292
household bill over the last year	All of the time or most of the time	16%	59%	11%	62%	72
Current financial situation	Living comfortably or doing alright	75%	1%	43%	16%	223
	Finding it quite difficult or very difficult	14%	55%	9%	68%	85
2030 financial situation	A bit better or A lot better	62%	11%	36%	32%	165
outlook	A lot worse or A bit worse	34%	26%	16%	49%	169
	Yes	48%	15%	28%	35%	285
Water meter	No	44%	20%	23%	40%	206
	Don't know	11%	16%	11%	48%	9!
	1	30%	24%	15%	33%	33 !
	2	52%	4%	26%	15%	27 !
IMD Quintile	3	38%	4%	25%	29%	24 !
	4	38%	4%	29%	29%	24 !
	5	56%	6%	28%	28%	18 !
	Unknown					0
Social Tariff	Yes	17%	17%	0%	50%	6!
	No / not available	46%	17%	26%	37%	494

SUMMARY OF RESULTS - AFFORDABILITY

ATTRIBUTES (MULTIPLE RESPONSE)

United Utilities billpayers who would not find the proposed bills easy to afford* were asked what they would do to help pay for the increase in their water bills. Most would spend less on non-essentials or use less water.

HOW WILL THEY PAY FOR PROPOSED BILL CHANGES



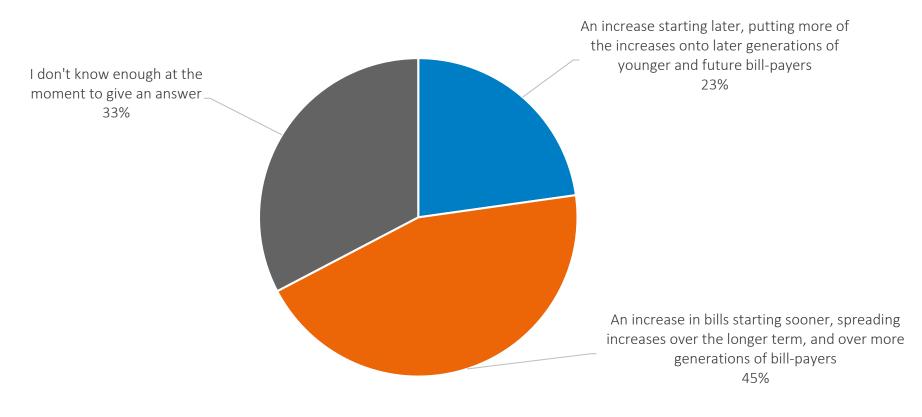
^{*} Includes those who found the proposed bills to be neither easy nor difficult to afford



SUMMARY OF RESULTS - AFFORDABILITY

United Utilities billpayers were asked an in principle question about how they would prefer bill increases for long-term investments to be phased. 45% would prefer the bill increase starting sooner vs. 23% later. A third didn't know enough to give an answer.

INTER-GENERATIONAL FAIRNESS





SUMMARY OF RESULTS - ACCEPTABILITY

Participants were informed of their water supplier's current performance and future targets for water supply interruptions, drinking water quality, and leakage. The sewerage service provider's performance was also shown and included the following service measures: sewage flooding inside properties, sewage flooding outside properties and pollution incidents.

Participants were also shown a **proposal for investments in four areas**: Sewerage services & environment, Protecting water supplies, Improving drinking water quality and Resilience of services to disruption from external events. The delivery of each investment area (e.g., what form it came in, such as the number of smart meters to be fitted) and spending within these areas were specific for each water company.

78% of United Utilities billpayers find the investment proposal acceptable. After being asked about investment proposal acceptability again, but this time alongside a reminder of the proposed bills for 2025-30. The level of non-acceptance doubles, but 60% still find the proposal acceptable.

ACCEPTABILITY	TOP 2 / BOTTOM 2 NET %	PROPORTION FOR UNITED UTILITIES	RANGE FOR ALL WATER COMPANIES (ENGLAND AND WALES)	AVERAGE PERCENTAGE FOR ALL WATER COMPANIES (TOTAL)	AVERAGE PERCENTAGE FOR ENGLAND
ACCEPTABILITY OF INVESTMENT PROPOSALS	Acceptable	78%	65% - 81%	75%	75%
	Unacceptable	15%	8% - 24%	15%	15%
ACCEPTABILITY OF INVESTMENT PROPOSALS WITH A REMINDER OF THE BILL CHANGE	Acceptable	60%	43% - 67%	58%	58%
	Unacceptable	31%	23% - 47%	33%	32%

Arrows next to the numbers mark significant differences from the Total for England and Wales, \uparrow = significantly more ψ = significantly less on a 95% confidence level.



SUMMARY OF RESULTS - ACCEPTABILITY

REASONS (SELECT UP TO

The 78% who find the investment proposals acceptable most often cite that the proposals focus on the right services and support the longer term.

REASON FOR THE INVESTMENT PROPOSAL BEING ACCEPTABLE/ TOP 5 REASONS



On the other hand, the 15% of those who find the investment proposals unacceptable say this is because the bill increases are too expensive and because the company profits are too high.

REASON FOR THE INVESTMENT PROPOSAL BEING UNACCEPTABLE/ TOP 5 REASONS





FOUND THE INVESTMENT PROPOSALS UNACCEPTABLE (71)

INVESTMENT PRIORITIES

Don't know/can't say

To understand the acceptability of the investment proposals, we presented billpayers with investment areas within the four categories in red text below. The investments included relevant numbers and targets from the Draft Determinations. The aim was to determine which investment proposal within each category was most important to billpayers. Some of these investment areas were shown to respondents of all water companies, and some to a subset of water companies.

The top priorities across the categories for United Utilities billpayers are:

- Improving sewage treatment processes to help river water quality in the 'improving sewerage services and the environment' area
- Starting to develop large scale water supply schemes in the 'protecting water supplies' area
- Replacement of lead supply pipes in the 'improving drinking water quality' area
- Improving the resilience of treatment works, pipes and technology in the 'improving resilience to reduce the risk of disruption to services' area:

6%

Improvements for taste, odour and colour of drinking water were included in the investment total, but not shown. It is possible that, had they been included, they would have affected the priority order for services within the drinking water quality area.

Column %
42%
33%
13%
8%
5%

Don't know/can't say			
IMPROVING DRINKING WATER QUALITY	Column %		
Replacement of lead supply pipes	59%		
Additional water treatment processes	35%		

PROTECTING WATER SUPPLIES			
Reducing leakage			
Fitting smart water meters			
Don't know/can't say	3%		

RESILIENCE OF SERVICES TO DISRUPTION FROM EXTERNAL EVENTS				
Improving the resilience of treatment works, pipes and technology	86%			
Improving security and resilience to cyber attacks	10%			
Don't know/ can't say	4%			

QUOTAS VS. ACHIEVED SAMPLE

England & Wales 2021 census regional gender and age profile and 2021 Census Approximated Social Grade figures* were applied to company quotas.

QUOTA SAMPLE STRUCTURE UNITED UTILITIES	COLUMN %	TARGET	ACHIEVED UNWEIGHTED %	ACHIEVED WEIGHTED %
	18-24	11%	7%	6%
	25-34	17%	18%	17%
AGE GROUPS	35-44	16%	18%	15%
AGE GROOPS	45-54	17%	18%	18%
	55-64	16%	18%	20%
	65+	24%	21%	24%
	Female	48%	54%	50%
GENDER	Male	52%	45%	50%
	Other	open	0%	0%
	АВ	21%	28%	25%
SOCIAL ECONOMIC CRADE	C1	33%	34%	32%
SOCIAL ECONOMIC GRADE	C2	20%	16%	19%
	DE	26%	22%	25%

Q11: Please indicate which one of the following best describes the profession of the chief income earner in your household. BASE: ALL (500)





S1: How old are you? BASE: ALL (500)

S2: Please select your gender. BASE: ALL (500)

Constructing the research materials

Proposed bills from 2025-30

- For most companies, this was based on data provided by Ofwat and adjusted to include forecast inflation; push to web respondents saw a personalised bill profile, online panel respondents saw a bill profile based on the average household water charges for United Utilities customers*
- For Northumbrian Water and Essex and Suffolk Water, South Staffs Water and Cambridge Water, South West Bournemouth and Bristol Water, the respective companies provided the data for CCW/Impact to build specific bill profiles for each area this meant that respondents saw something more representative of the potential bills changes in their area
- Respondents from water only companies saw a proposed bill which included proposed sewerage service charges this was made clear in the supporting text

Water company performance data

• Performance data was based on Ofwat's Water Company Performance report 2022-23, and future performance targets as published in the Draft Determinations

Investment proposal stimulus

- This was based on Ofwat's Overview document for each water company's Draft Determination
- Where possible the wording for these was generic to support comparisons between companies; context for Wales was included
- Where helpful for respondents, company specific examples were provided under the generic wording, e.g., for large scale water supply developments

Investment costs

• Respondents saw the proposed investment for each investment area – the total amount over the five years from 2025-30

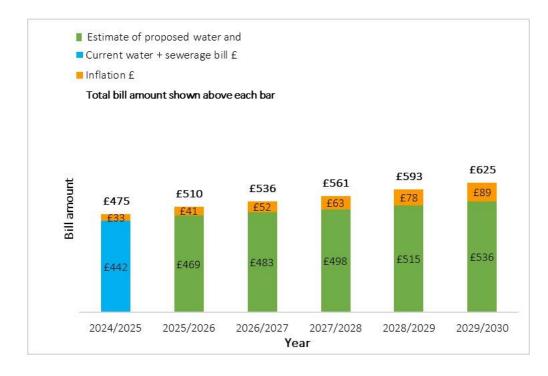
The questionnaire can be viewed here



STIMULI - BILL PROFILE

Bill profile shown at Q4 & Q10a (example for panel where average bill profile was shown)

UNITED UTILITIES



STIMULI - PERFORMANCE

Performance tables & charts shown before Q8, TABLE 1, CHART 1: Water supply interruption over 3 hours

UNITED UTILITIES

TABLE 1

COMPANY PERFORMANCE:

Water supply interruption over 3 hours

(the average length of time properties are without water in hours, minutes, seconds - hh:mm:ss)

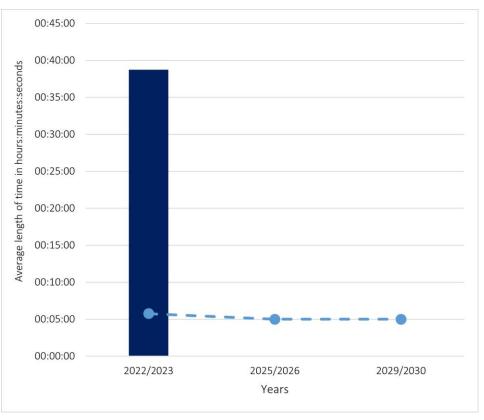
Portsmouth Water	00:02:21	Better Performance
SES Water	00:03:51	
Wessex Water	00:04:10	
Cambridge Water	00:04:29	
South Staffs Water	00:04:29	
Bristol Water	00:08:03	
Essex and Suffolk Water	00:08:17	
Northumbrian Water	00:08:17	
South West Water including Bournemouth	00:08:42	
Severn Trent Water	00:09:10	
Yorkshire Water	00:09:27	_
Affinity Water	00:12:53	
Anglian Water including Hartlepool	00:14:35	
Hafren Dyfrdwy	00:18:00	
Thames Water	00:19:54	
United Utilities	00:38:45	
Dŵr Cymru Welsh Water	00:44:31	
Southern Water	01:28:10	
South East Water	03:02:21	Poorer Performance

CHART 1 PROPOSALS FOR YOUR COMPANY'S PERFORMANCE FROM 2025 TO 2030

Water supply interruption over 3 hours

(the average length of time properties are without water in hours, minutes, seconds - hh:mm:ss)

Current performance
Target performance



STIMULI – PERFORMANCE

Performance tables & charts shown before Q8, TABLE 2, CHART 2: Drinking water quality

UNITED UTILITIES

TABLE 2

COMPANY PERFORMANCE:

Drinking water quality

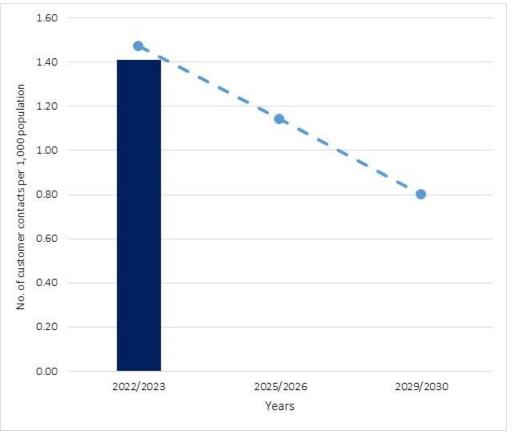
(number of customer contacts about drinking water quality per 1,000 population)

Portsmouth Water	0.42	Better Performance
Thames Water	0.44	
Affinity Water	0.56	
SES Water	0.64	
Cambridge Water	0.65	
South Staffs Water	0.65	
Severn Trent Water	0.85	
Essex and Suffolk Water	0.96	
Northumbrian Water	0.96	
Anglian Water including Hartlepool	1.01	
Yorkshire Water	1.02	_
Wessex Water	1.14	
South East Water	1.16	
Southern Water	1.17	
Hafren Dyfrdwy	1.18	
Bristol Water	1.21	
United Utilities	1.41	
South West Water including Bournemouth	1.51	PF PF
Dŵr Cymru Welsh Water	2.35	Poorer Performance

CHART 2 PROPOSALS FOR YOUR COMPANY'S PERFORMANCE FROM 2025 TO 2030 Drinking water quality

(number of customer contacts about drinking water quality per 1,000 population)

Current performance
Target performance



STIMULI – PERFORMANCE

Performance tables & charts shown before Q8, TABLE 3, CHART 3: Leaks

UNITED UTILITIES

TABLE 3

COMPANY PERFORMANCE:

Leaks

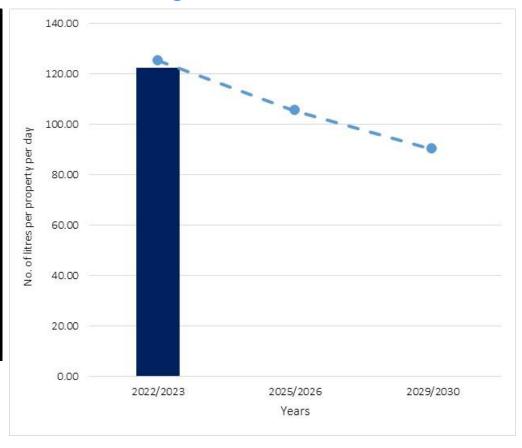
(the number of litres of water leaked per property per day)

Bristol Water	66.15	Better Performance
Essex and Suffolk Water	72.43	
SES Water	76.22	
Anglian Water including Hartlepool	78.16	
Portsmouth Water	84.96	
Cambridge Water	86.44	
Southern Water	87.02	
South East Water	89.56	
Affinity Water	100.46	
South West Water including Bournemouth	103.34	
Northumbrian Water	103.68	_
Wessex Water	104.15	
Severn Trent Water	107.93	
South Staffs Water	108.99	
Yorkshire Water	119.86	
United Utilities	122.26	
Thames Water	149.37	
Dŵr Cymru Welsh Water	164.79	
Hafren Dyfrdwy	165.17	Poorer Performance

CHART 3 PROPOSALS FOR YOUR COMPANY'S PERFORMANCE FROM 2025 TO 2030 Leaks

(the number of litres of water leaked per property per day)

Current performance Target performance



STIMULI - PERFORMANCE

Performance tables & charts shown before Q8, TABLE 7, CHART 7: Sewage flooding inside properties

UNITED UTILITIES

TABLE 7

COMPANY PERFORMANCE:

Sewage flooding inside properties

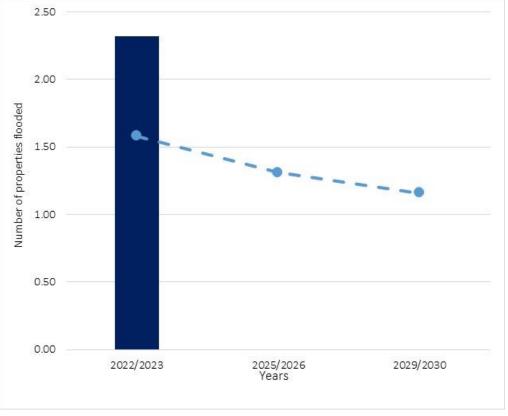
(number of properties flooded by sewage for every 10,000 properties connected to the public sewer)

South West Water including Bournemouth	0.63	Better Performance
Dŵr Cymru Welsh Water	1.14	
Northumbrian Water	1.21	
Wessex Water	1.31	
Hafren Dyfrdwy	1.38	
Severn Trent Water	1.65	_
Anglian Water including Hartlepool	1.69	
Thames Water	1.91	
Southern Water	2.25	
United Utilities	2.32	
Yorkshire Water	2.67	Poorer Performance

CHART 7 PROPOSALS FOR YOUR COMPANY'S PERFORMANCE FROM 2025 TO 2030 Sewage flooding inside properties

(number of properties flooded by sewage for every 10,000 properties connected to the public sewer)

Current performance
Target performance



STIMULI - PERFORMANCE

Performance tables & charts shown before Q8, TABLE 8, CHART 8: Sewage flooding outside properties

UNITED UTILITIES

TABLE 8

COMPANY PERFORMANCE:

Sewage flooding outside properties

(number of external areas flooded by sewage for every 10,000 properties connected to the public sewer)

Severn Trent Water	12.69	Better Performance
Anglian Water including Hartlepool	16.10	
United Utilities	17.13	
Wessex Water	17.83	
Thames Water	18.41	
Southern Water	18.46	
Hafren Dyfrdwy	19.77	
Yorkshire Water	22.75	
Northumbrian Water	23.10	
South West Water including	23.19	<u> </u>
Dŵr Cymru Welsh Water	24.42	Poorer Performance

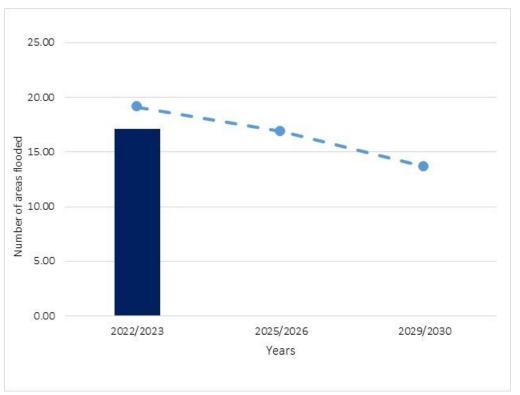
CHART 8

PROPOSALS FOR YOUR COMPANY'S PERFORMANCE FROM 2025 TO 2030

Sewage flooding outside properties

(number of external areas flooded by sewage for every 10,000 properties connected to the public sewer)

Current performance
Target performance



STIMULI – PERFORMANCE

Performance tables & charts shown before Q8, TABLE 9, CHART 9: Pollution incidents

UNITED UTILITIES

TABLE 9

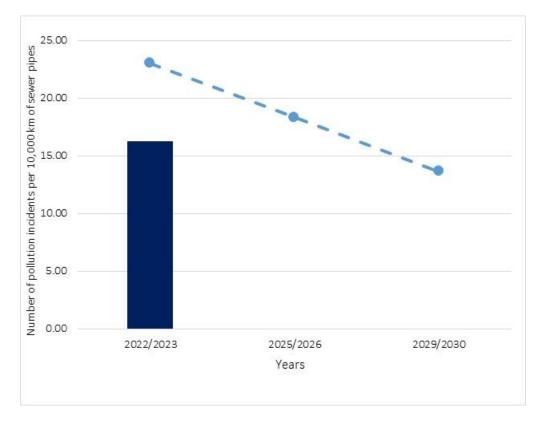
COMPANY PERFORMANCE:

Pollution incidents

(the number of incidents per 10,000 km of sewer pipes)

United Utilities	16.29	Better Performance
Northumbrian Water	19.98	
Severn Trent Water	20.64	
Yorkshire Water	22.39	
Dŵr Cymru Welsh Water	24.55	
Thames Water	30.37	
Wessex Water	31.48	
Anglian Water including Hartlepool	33.36	
Hafren Dyfrdwy	39.84	
South West Water including Bournemouth	61.93	
Southern Water	90.11	Poorer Performance

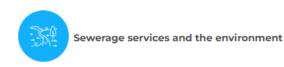
CHART 9 PROPOSALS FOR YOUR COMPANY'S PERFORMANCE FROM 2025 TO 2030 Pollution incidents (the number of incidents per 10,000 km of sewer pipes Current performance Target performance



STIMULI - INVESTMENTS

Investment text for **Sewerage services and the environment** before Q7b

UNITED UTILITIES



The proposal is for United Utilities to invest £4.1 billion over 2025 - 2030 to improve the environment.

The biggest areas of investment are:

£1.8 billion to reduce the use of storm overflows which release sewage into rivers.

Storm overflows release sewage, often mixed with rainwater, into rivers or seas when sewers are full. This reduces the risk of homes and properties being flooded with sewage. This practice can also affect the quality of water in rivers. By reducing spill numbers, sewage may have a less detrimental effect on river water quality. All storm overflows now have a monitor fitted to measure how often and how long each is used for.

The proposed performance target is to reduce the use of storm overflows by 55%, down to an average of 19 spills per overflow by 2029-30. The company will meet this target by developing natural solutions like wetlands to slow the flow of water and help keep rainwater out of sewers.

£988 million to improve sewage treatment processes.

The company will improve sewage treatment processes at Salford, Eccles and Davyhulme treatment works to improve treated sewage water that is put back into rivers etc. This will mean that the quality of treated sewage water that is put back into rivers etc from these treatment works is better for wildlife.

£963 million to improve sewage treatment processes to prevent nutrient pollution in rivers.

High levels of nutrients such as nitrogen and phosphorous occur in rivers due to things like rainwater run-off from farmland and sewage release into rivers. These nutrients mean that plants grow more quickly, taking oxygen out of the water for fish etc., harming wildlife and habitats. Improving treatment processes at sewage treatment works, will help to reduce the level of things like phosphorus before the treated water is returned to rivers and seas.

The company has a target to reduce the amount of phosphorus entering rivers from water company activities by 31%. They will develop wetlands which let natural processes filter the treated sewage water before it is treated and/or returned to rivers - this will improve the quality of the water before it is put back into rivers.

£80 million for new targets to monitor river water quality.

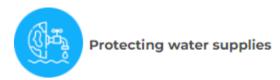
Companies must fit 'continuous river water quality monitors' at various points in rivers to get a broader understanding of how their sewage operations affect water quality.

600 river water quality monitors will be fitted at high priority sites by United Utilities. These will provide continuous real-time information on the effect of the company's activities on watercourses. This will help the company identify pollution and water quality issues more quickly.



Investment text for **Protecting water supplies** before Q7b

UNITED UTILITIES



The proposal is for United Utilities to invest £461 million over 2025 - 2030 to ensure there is enough water to go around.

The biggest areas of investment are:

£213 million to fit smart water meters.

Smart meters help water companies to manage leakage as they provide more frequent information about water use which alerts them to leaks more quickly than meters which need to be read manually. They also help people keep track of the water they are using.

Fit smart water meters at 920,000 properties from 2025 -2030. Most of these will be new smart meter installations at properties that have not previously had a meter, some will replace existing water meters which need to be read manually. The target is to reduce household water use by 5% from 2025 to 2030.

£150 million to reduce leaks.

This will involve various approaches, such as reducing water supply pressure where appropriate, to reduce leakage, more sensors to monitor the water supply network to detect leaks, and renewing water mains. The target is to reduce leakage by 5% for households by 2030.



STIMULI - INVESTMENTS

Investment text for Improving drinking water quality before Q7b

UNITED UTILITIES



Improving drinking water quality

The proposal is for United Utilities to invest £189 million over 2025-2030 to improve the quality of drinking water.

This will include:

£108 million for the taste, odour and colour of water.

The company will invest in its network of pipes and/or treatment works to reduce the chance of their condition affecting the taste, odour and colour of drinking water.

£47 million to replace lead supply pipes which join properties to water mains.

Some older properties have lead supply pipes. To ensure water is safe to drink, it is treated with a safe chemical which stops the lead leaking out of the pipe and entering the water. However, lead can be a health risk for the very young and old, so water companies are replacing this pipework over time.

United Utilities has a target to replace 36,605 lead supply pipes from 2025 to 2030 to improve drinking water quality.

£34 million for additional water treatment processes.

Sometimes, the water in the environment (rivers, lakes, reservoirs) which water companies take to treat for drinking water, needs extra levels of treatment to meet drinking water quality requirements. The proposed investment will help to reduce contacts from consumers about the taste, odour and appearance of tap water.

STIMULI - INVESTMENTS

Investment text for Improving the resilience of services to disruption from external events before Q7b

UNITED UTILITIES



Improving the resilience of pipes, sewers and treatment works to reduce the risk of disruption to services

The proposal is for United Utilities to invest £172 million over 2025 - 2030 to improve the resilience of services

This will include:

£135 million to improve resilience for the company's treatment works and other operational sites.

This includes more back-up power generators to reduce the chance of disruption due to heat or power failure and flood defences to protect key sites like treatment works.

£37 million on other security, including cyber.

This includes cyber security, in order to meet new statutory requirements.



IMPACT RESEARCH

Chris Ralph Research Director Chris.Ralph@impactmr.com

Monika Swift Research Director Monika.Swift@impactmr.com

Office: +44 (0) 1932 226793

Impact Research Ltd, 3 The Quintet, Churchfield Road, Walton-on-Thames, KT12 2TZ, United Kingdom

Impact Research, located in Walton-On-Thames, Surrey, was founded in 2010 by Darryl Swift and Dr. David Pearmain, focusing on research in utilities sector from the start. In 2017, we achieved ISO 20252 accreditation, which we've renewed annually since.

Over the years, we've been supporting clients by combining quantitative and qualitative methods to deliver actionable insights. Our dedicated team has built a strong reputation for excellence and innovation.

We've successfully executed projects across various sectors, including FMCG and retail, gas, electricity, water, and local authorities.

In this report, we explored water bill acceptability and affordability for the next 5 years, drawing on our expertise to provide valuable insights and recommendations for CCW and Ofwat.

