

Research Report Testing the Waters 2016 Summary of Research Findings for Yorkshire Water



Sample size is shown in brackets and excludes don't knows unless followed by an asterisk (*) Average proportion for all WaSCs for England and Wales is based on weighted data. All other data is unweighted.

Observations made under comments or points of interest which are significant differences are shown by \S

Indicative finding based on a small sample size, to be treated with care, shown by **

	Percentage of Yorkshire Water business customer respondents	Range for WaSCs	Average percentage for all WaSCs#	Comments or points of interest
Satis	faction with wa	ter and se	werage servi	ces
Overall satisfaction with water supply (Sample size: 209)	95%	87% to 95%	92%	92% for England and Wales
Overall satisfaction with sewerage services (Sample size: 192)	68%	65% to 81%	74%	74% for England and Wales
Top answer: what single improvement to their services would businesses most like (unprompted) (Sample size: 209) Cheaper bills/less charges	22%	12% to 31%	19%	18% for England and Wales
	Satisfaction w	ith value f	or money	
Satisfied with value for money of water services (Sample size: 209)	67%	51% to 71%	65%	66% for England and Wales
Satisfied with value for money of sewerage service (Sample size: 187)	67%	50% to 70%	64%	65% for England and Wales

	Percentage of Yorkshire Water business customer respondents	Range for WaSCs	Average percentage for all WaSCs#	Comments or points of interest
Satisfied with value for money of surface water drainage service (Sample size: 60)	57%	40% to 70%	54%	55% for England and Wales
Satisfied with value for money of trade effluent (Sample size: 24**)	63%	55% to 78%	61%	Small sample size: indicative finding
Top answer: causes of dissatisfaction with value for money (unprompted) (Sample size: 20**) Cost/prices have risen	45%	32% to 64%	47%	Small sample size: indicative finding Cost/prices have risen 47% for England and Wales
	In	itegrity		
Agree company cares about service given to customers (Sample size: 209)	66%	49% to 73%	61%	59% for England and Wales
Trust company (mean score – where 10 is trust completely and 1 is do not trust at all) (Sample size: 209)	7.96	6.97 to 8.03	7.53	7.62 for England and Wales
Agree that the main water and sewerage bill for this site is clear on how much needs to be paid and when (Sample size: 209)	80%	72% to 84%	79%	80% for England and Wales
Top answer: what billing improvement would businesses like to see (unprompted) (Sample size:209) Cheaper	10%	10% to 18%	13%	Cheaper 13% for England and Wales

	Percentage of Yorkshire Water business customer respondents	Range for WaSCs	Average percentage for all WaSCs#	Comments or points of interest
	Consumer Rights	s and Resp	oonsibilities	
Aware of GSS scheme (Sample size: 209)	42%	38% to 56%	46%	45% for England and Wales
Aware of Surface Water Drainage rebate (Sample size: 209)	28%	16% to 45%	33%	31% for England and Wales
Agree that water company provides the advice and support needed on water & sewerage services and billing arrangements (Sample size: 209)	52%	36% to 57%	47%	46% for England and Wales
Top answer: what kind of advice and support do businesses expect to receive from companies? (unprompted) (Sample size: 27** All those who disagree that they get the advice and support you need) Ways to reduce the bill	41%	22% to 50%	34%	Small sample size: indicative finding Top answer: Ways to reduce the bill 35% for England and Wales
Businesses which have looked for information on water/sewerage services (Sample size: 209)	14%	6% to 14%	9%	8% for England and Wales
Top answer: Where did these businesses look for information? (Sample size: 29**) Internet	34%	20% to 76%	40%	Small sample size: indicative finding 40% for England and Wales

	Percentage of Yorkshire Water business customer	Range for WaSCs	Average percentage for all WaSCs#	Comments or points of interest
	respondents		Wascs#	
Top answer – information requested: Putting in a water meter/ locating the water meter/ water meter queries/ moving meter, (Sample size: 209¹)	1%	<1% to 2%	1%	7% for Yorkshire Water
Top answer – information offered: Flyer/ pamphlet/ newsletter (water update/ money saving ideas/ usage tips/ water leaks) (prompted) (Sample size: 209)	1%	<1% to 2%	1%	7% for Yorkshire Water
Routinely read information with bill or on back of bill (Sample size: 209)	44%	40% to 49%	44%	43% for England and Wales
Contacted water company with query or complaint in last 12 months (Sample size: 209)	19%	13% to 26%	17%	Main reason for contact was to make a billing enquiry (28%)
Satisfied with way query or complaint handled (Sample size: 39 who made contact)	74%	39% to 86%	67%	Low base sizes for individual WaSCs
Water on Tap				
Satisfied with colour and appearance of tap water (Sample size: 209)	93%	88% to 95%	92%	92% for England and Wales

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¹ Very few businesses were able to give specifics in relation to this question

	Percentage of Yorkshire Water business customer respondents	Range for WaSCs	Average percentage for all WaSCs#	Comments or points of interest
Satisfied with taste and smell (Sample size: 208)	88%	80% to 88%	85%	84% for England and Wales
Satisfied with hardness/softness (Sample size: 208)	72%	51% to 83%	67%	62% for England and Wales
Satisfied with safety (Sample size: 209)	89%	84% to 91%	89%	88% for England and Wales
Satisfied with reliability of supply (Sample size: 209)	97%	92% to 99%	96%	96% for England and Wales
Satisfied with water pressure (Sample size: 209)	93%	86% to 93%	90%	90% for England and Wales
	A Sewerage S	System tha	at Works	
Satisfied with company actions to reduce smells from sewerage treatment works (Sample size: 153)	49%	45% to 61%	53%	53% for England and Wales
Satisfied with maintenance of sewerage pipes & treatment works (Sample size: 162)	45%	45% to 60%	53%	53% for England and Wales
Satisfied with company cleaning of waste water before releasing it back into environment (Sample size: 164)	37%	37% to 53%	45%	44% for England and Wales
Satisfied with company actions to minimise sewer flooding (Sample size: 183)	50%	47% to 61%	53%	54% for England and Wales
Satisfied with removal of surface water drainage from site (Sample size: 172)	60%	53% to 71%	62%	63% for England and Wales

Satisfied with removal of trade effluent from site (Sample size: 20**)	Percentage of Yorkshire Water business customer respondents	Range for WaSCs 38% to 85%	Average percentage for all WaSCs#	Comments or points of interest Small sample size: indicative finding 71% for England and Wales
	Serv	ice failure		
Ever suffered a failure of water/sewerage services (Sample size: 209)	13%	10% to 17%	14%	12% for England and Wales
Top causes of service failure (unprompted) (Sample size: 28**) Burst pipe	43%	17% to 49%	32%	Small sample size: indicative finding Top causes: Burst pipe and blocked pipe 30% for England and Wales
Major impact on business (Sample size: 28**)	54%	21% to 65%	46%	Small sample size: indicative finding 43% for England and Wales
Satisfied with company response to event (Sample size: 28**)	79%	52% to 83%	74%	Small sample size: indicative finding Top reasons for dissatisfaction with company response it took too long to deal with and problem not resolved still ongoing (Unprompted – base: 6)

	Percentage of Yorkshire Water business customer respondents	Range for WaSCs	Average percentage for all WaSCs#	Comments or points of interest
	Mark	et Reform		
Awareness of market reform (unprompted) (Sample size: 209)	10%	3% to 12%	8%	8% for England and Wales Awareness increases with business size and ranges from 5% (micro) to 41% (large)
Awareness of market reform (prompted) (Sample size:209)	17%	9% to 17%	14%	13% for England and Wales Awareness increases with business size and ranges from 9% (micro) to 49% (large)
Top answer: How did you find out? (unprompted) (Sample size: 35) From water company	26%	9% to 32%	18%	Small sample size: indicative finding 18% for England and Wales
Agree that the principle of competition for retail services is a good thing (Sample size: 209)	55%	55% to 69%	62%	61% for England and Wales
Likely to switch in 2017 (Sample size: 209)	31%	30% to 44%	38%	39% for England and Wales
Likely to negotiate terms with current provider (Sample size: 209)	75%	71% to 81%	76%	75% for England

	Percentage of Yorkshire Water business customer respondents	Range for WaSCs	Average percentage for all WaSCs#	Comments or points of interest
Extremely likely to recommend the company to friends and family as a provider ² (Sample size: 188)	48%	23% to 49%	34%	35% for England and Wales
Speaking up for	consumers – Y	orkshire W	later custome	ers' views on:
Aware of consumer body for the water industry (unprompted awareness) (Sample size: 209)	15%	12% to 24%	18%	18% for England and Wales
Aware of Consumer Council for Water before now (prompted awareness) (Sample size: 209)	12%	9% to 23%	14%	15% for England and Wales

NPS: Extremely likely to recommend is based on the proportion of customers scoring 9 or 10.

Sample profile

Sample profile for Yorkshire Water	(Sample size: 209)
Respondent role	
On-site company representative	42%
Head office company representative	22%
Both	29%
Scope of business	•
Single site	65%
Multiple sites in England	34%
Multiple sites in Wales	0%
Multiple sites in England and Wales	3%
Business size – number of employees	•
Micro 0-9 employees	47%
Small 10-49 employees	24%
Medium A 50-99 employees	12%
Medium B 100-249 employees	7%
Large 250+ employees	5%
Criticality of water and wastewater services to busine	ess operation
Absolutely essential/essential (rating 9-10 out of 10)	72%
Not essential (rating 1-6 out of 10)	17%

[•] Statistical reliability on sample size of 200 is $\pm 4\%$ at 10%/90%, $\pm 6\%$ at 30%/70% and $\pm 7\%$ at 50%.